THE SPECTATOR

INDEX

JULY, 1944—JUNE, 1945

Volume 152

ARTICLES

Accident and Health Insurance Must Expand with the Times, Major E. J. Faulkner, July, 1944, p. 18
Accident Insurance, Farm Volunteer, Staff, June, 1945, p. 30
Agency Meetings, Thirty-nine Suggestions for Better, Kenilworth H. Mathus, July, 1944, p. 38
Agency Meetings, Variety Puts Punch In, Kenilworth H. Mathus, Aug., 1944, p. 6
Associations, Hon. Joseph C. O'Mahoney, U. S. Senator, Wyoming, Dem., Would Continue, exclusive statement to The Spectator, July, 1944, p. 61
Canada, Veterans' Insurance in, Staff, June, 1945, p. 26
Canada This Year, What Life Insurance Faces In, Staff, March, 1945, p. 12
Clients, Entertainment of, Harold J. Ashe, Sept., 1944, p. 49
Decision of the Year—Insurance Is Commerce, Clayton G. Hale, Jan., 1945, p. 6
Estates, What Taxes Mean To, Present-day, Sept., 1944, p. 32
Dollars, Your Future, Ervin L. Hall, Feb., 1945, p. 15
Employee Suggestions, Staff, Dec., 1944, p. 6
Executives Abroad, Dr. James Alexander Bowie, March, 1945, p. 26
Equities, John Q. and Your, Ervin L. Hall, Oct., 1944, p. 54
Forty Years in Insurance, Staff, Dec., 1944, p. 22
Home Office, Things Would Be Different if I Ran The, Staff, Feb., 1945, p. 12
How Do They Get That Way? Staff, Oct., 1944, p. 22
How's Your Morale? C. B. Petrie, Sept., 1944, p. 6
Idea Mart, Staff, April, 1945, p. 55
International Association, Should We Have an, A. E. Patterson, May, 1945, p. 26
John Hancock Mutual, Important Changes In, Staff, Jan., 1945, p. 33
Selling the Juvenile Market, D. Bobb Slattery, Dec., 1944, p. 26
Life Insurance in Action, Major Daniel J. Reidy, Dec., 1944, p. 16
Life Insurance in Practice, William Henry Fissell, Jan., 1945, p. 22
Life Insurance "Factories," Staff, March, 1945, p. 30
Life Was Different in Father's Day, William Henry Fissell, Aug., 1944, p. 16
Managers, Life Office, Thomas J. V. Cullen, Oct., 1944, p. 53
Medical Research Fund Founded, Staff, June, 1945, p. 7
Merry-go-round, Halsey D. Josephson, June, 1945, p. 12
Moratorium Law, Solons on, Staff, April, 1945, p. 30
Mortgage Financing, Importance of Housing in, Brigham, Elbert S., March, 1945, p. 18
Management, New Perspectives in, Dr. Harry Arthur Hopf, No. XI, July, 1944, p. 12; No. XII, Aug., 1944, p. 10; No. XIII, Nov., 1944, p. 36; No. XIV, Dec., 1944, p. 10; No. XV-A, Jan., 1945, p. 16; No. XV-B, Feb., 1945, p. 30.
Motivation Stories That Close Sales, Staff, Oct., 1944, p. 6; July & Dec., 1944; Jan. to June, 1945
National Association of Life Underwriters, W. E. Roesch, Oct., 1944, p. 10; April, 1945, p. 18
Nationwide Campaign, Staff, Jan., 1945, p. 48
Nebraska, Leonard S. McCombs, Aug., 1944; p. 22
On The Threshold of 1945, Stephen M. Foster, Jan., 1945, p. 12
New York Life Insurance Company, Centenary, Staff, May, 1945, p. 34
North Carolina, Leonard S. McCombs, Sept., 1944, p. 22
"Of the People, by the People, for the People," Staff, Sept., 1944, p. 10
Oklahoma, Leonard S. McCombs, July, 1944, p. 28
$1,000,000 Now in Force, Staff, Dec., 1944, p. 24
Opportunity, Capitalizing, Sylvan F. Weil, April, 1945, p. 26
Opportunity, The Old Home Town Now Offers Twice the, Dr. C. R. Whittlesey, May, 1945, p. 13
Peace, World Economic, Hon. Herbert E. Gaston, May, 1945, p. 14
Pension Trusts, the Present Status of, Evelyn M. Davis and George F. Raisch, Jan., 1945, p. 30
Post-war Personnel, Staff, July, 1944, p. 34
Problems of The Agent as the Future Beckons, Dudley Dowell, April, 1945, p. 6
Public Relations: Present Clients, Kenilworth H. Mathus, June, 1945, p. 8
Stockholders, All Close-corporation—Beware! Staff, April, 1945, p. 12
Prospecting, Systematic, Essential to Success, A. de L. Panet, May, 1945, p. 18
Selling, Planning Puts Power Into, David R. Selnick, April, 1945, p. 48
Senatorial Viewpoint, Staff, March, 1945, p. 46
Social Security Extension, Staff, March, 1945, p. 42
State Premium Taxes, Constitutional Aspects of, Noel T. Dowling and Edwin W. Patterson, Feb., 1945, p. 8
Tax Laws, Modern Gift, William Henry Fissell, Oct., 1944, p. 16
Tax Payments after Death of Insured, Staff, March, 1945, p. 6
Tax Trends Lead to Life Insurance Sales, William Henry Fissell, July, 1944, p. 7
Taxation, Postwar, Roswell Magill, May, 1945, p. 20
Toronto Woman Holds Dual Executive Post, an interview with Miss Lavinia Grace Nicholls of the Toronto Mutual Life, July, 1944, p. 26
Tropics Present a Challenge to American Enterprise, Thomas J. V. Cullen, May, 1945, p. 7
When the Public Rings the Door Bell, Staff, Jan., 1945, p. 40
Debate in Washington, Feb., 1945, p. 6

AUTHORS

Ashe, Harold J., Entertainment of Clients, Sept., 1944, p. 49
Bowie, Dr. James Alexander, Executives Abroad, March, 1945, p. 6
Brigham, Elbert S., Importance of Housing and Mortgage Financing, March, 1945, p. 18
Cullen, Thomas J. V., Life Office Managers, Oct., 1944, p. 53
Davis, Evelyn M., The Present Status of Pension Trusts, Jan., 1945, p. 30
Dowell, Dudley, Problems of the Agent as the Future Beckons, April, 1945, p. 6
Dowling, Noel T., Constitutional Aspects of State Premium Taxes, Feb., 1945, p. 18
Faulkner, Major E. J., Accident and Health Insurance Must Expand with Times, July, 1944, p. 18
Fissell, William Henry, Life Insurance in Practice, Jan., 1945, p. 22
Fissell, William Henry, Life Was Different in Father's Day, Aug., 1944, p. 16
Fissell, William Henry, Modern Gift Tax Laws, Oct., 1944, p. 16
Fissell, William Henry, Tax Trends Lead to Life Insurance Sales, July, 1944, p. 9
Fissell, William Henry, What Taxes Mean To Present-day Estates, Sept., 1944, p. 32
Foster, Stephen M., On the Threshold of 1945, Jan., 1945, p. 12
Hale, Clayton G., Decision of The Year—Insurance is Commerce, Jan., 1945, p. 6
Hall, Ervin L., John Q. and Your Equities, Oct., 1944, p. 54
Hall, Ervin L., Your Future Dollars, Feb., 1945, p. 15
Hopf, Dr. Harry Arthur, New Perspectives in Management—No. XII, Aug., 1944, p. 10
Hopf, Dr. Harry Arthur, New Perspectives in Management, No. XIV, Dec., 1944, p. 10
Hopf, Dr. Harry Arthur, New Perspectives in Management, No. XV-A, Jan., 1945, p. 16
Hopf, Dr. Harry Arthur, New Perspectives in Management, No. XV-B, Feb., 1945, p. 30
Josephson, Halsey D., Merry-Go-Round, June, 1945, p. 12
Mathus, Kenilworth H., Public Relations: Present Clients, June, 1945, p. 12
Mathus, Kenilworth H., Thirty-Nine Suggestions for Better Agency Meetings, July, 1944, p. 38
Mathus, Kenilworth H., Variety Puts Punch in Agency Meetings, Aug., 1944, p. 6
McCombs, Leonard S., Nebraska, Aug., 1944, p. 22
McCombs, Leonard S., North Carolina, Sept., 1944, p. 22
McCombs, Leonard S., Oklahoma, July, 1944, p. 28
O'Mahoney, Hon. Joseph C., Would Continue Associations, Exclusive Statement to The Spectator, July, 1944, p. 61
Patterson, Edwin W., Constitutional Aspects of State Premium Taxes, Feb., 1945, p. 18
Raisch, George F., The Present Status of Pension Trusts, Jan., 1945, p. 30
Reidy, Major Daniel J., Life Insurance in Action!!! Dec., 1944, p. 16
Roesch, W. Eugene, Insurance Commissioners in Special Conference, June, 1945, p. 20
Roesch, W. Eugene, National Association of Life Underwriters, Oct., 1944, p. 10; April, 1945, p. 18
Selnick, David D., Planning Puts Power in Selling, April, 1945, p. 48
Simon, Leon Gilbert, Faith in the Future, July, p. 5; See Here, Private Property, Aug., p. 5; "Live and Let Live" Is Not Enough, Sept., p. 5; A Tribute to Lawrence Priddy, Oct., p. 5; Thin Margins of Success, Dec., p. 5; My Goodness! How We Change, Jan., p. 5; Uncle Sam as a General Agent, Feb., p. 5; The Conflict of Opposites, March, p. 5; Memo on States' Rights, April, 1945, p. 5

Slattery, D. Bobb, Selling the Juvenile Market, Dec., 1944, p. 26
Weill, Sylvan F., Capitalizing Opportunity, April, 1944, p. 26

PORTRAITS

Ames, E. C., Aug., 1944, p. 27
Ames, John H., Aug., 1944, p. 26
Anderson, Dr. Karl W., Aug., 1944, p. 42
Andrews, William H., Jr., Oct., 1944, p. 11
Andrews, William H., Jr., April, 1945, p. 18
Armacost, C. Rowland, Oct., 1944, p. 22
Arnold, O. J., Jan., 1945, p. 44
Avrack, Dr. J. Albert, Aug., 1944, p. 40
Bangs, George A., Jan., 1945, p. 58
Barton, Walter E., April, 1945, p. 22
Benson, Judd C., March, 1945, p. 42
Benson, Judd C., April, 1945, p. 20
Benz, A. O., July, 1944, p. 63
Black, Hon. Hugo L., Jan., 1945, p. 9
Boileau, Wallis, Jr., June, 1945, p. 54
Bolt, Dr. William, June, 1945, p. 41
Brigham, Elbert S., March, 1945, p. 19
Briggs, D. D., Feb., 1945, p. 36
Broadbent, J. A., Jan., 1945, p. 51
Brush, William H., Oct., 1944, p. 23
Buffington, James C., Aug. 1944, p. 25
Burns, Albert, Jan., 1945, p. 54
Carroll, S. C., Aug., 1944, p. 50
Chambers, E. L., April, 1945, p. 37
Crane, E. A., April, 1944, p. 19
Clark, Paul F., Jan., 1945, p. 33
Coldwell, J. M., March, 1945, p. 12
Coles, Harold, Feb., 1945, p. 39
Cook, D. W., Aug., 1944, p. 27
Cook, Dan W., Sr., Aug., 1944, p. 26
Cox, Guy W., Jan., 1945, p. 33
Criss, Dr. C. C., July, 1944, p. 24
Davis, Egbert L., Sr., Sept., 1944, p. 26
Dennison, Al, Oct., 1944, p. 24
Dineen, Robert F., April, 1945, p. 31
Dingman, Dr. H. W., Aug., 1944, p. 41
Douglas, Lewis W., Aug., 1944, p. 54
Dowell, Dudley, April, 1945, p. 6
Drake, Ellet B., Aug., 1944, p. 26
Douglas, T. C., March, 1945, p. 16
Dugan, S. Chas., Oct., 1944, p. 23
Ecker, Frederic W., Aug., 1944, p. 28
Ferguson, Hon. Homer, Feb., 1945, p. 10
Fissell, William Henry, July, 1944, p. 7; Aug., 1944, p. 19
Fulton, James A., Sept., 1944, p. 29
Fulton, James A., April, 1945, p. 24
Gaston, Hon. Herbert E., April, 1945, p. 54
Gossett, Hon. Charles C., March, 1945, p. 8
Grant, W. T., Feb., 1945, p. 41
Green, Emry C., Sept., 1944, p. 59
Grimsley, George A., Sept., 1944, p. 26
Guertin, Alfred N., Feb., 1945, p. 41
Hacker, J. P., Oct., 1944, p. 22
Hanes, Dr. Fred M., Sept., 1944, p. 26
Hammond, Mildred, Jan., 1945, p. 32
Hardin, John R., Jan., 1945, p. 63
Harrington, Charles F. J., April, 1945, p. 30
Harwood, N. S., Aug., 1944, p. 26
Hatch, Hon. Carl A., Feb., 1945, p. 10
Hedges, Herbert A., Oct., 1944, p. 12
Henley, Robert E., Feb., 1945, p. 36
Higdon, J. C., Feb., 1945, p. 37
Higgins, E. V., April, 1945, p. 37
Hill, Johnson D., July, 1944, p. 31
Hoffman, Joseph, July, 1944, p. 60
Hogg, Robert L., July, 1944, p. 44
Hopf, Dr. Harry Arthur, July, 1944, p. 12; Aug., 1944, p. 10
Hughes, J. M., April, 1945, p. 39
Huston, F. Edward, Oct., 1944, p. 30
Hughes, John W., Aug., 1944, p. 25
Humphreys, Dr. John L., Aug., 1944, p. 42
Johnson, Holgar J., March, 1945, p. 44
Jackson, J. Burrell, Oct., 1944, p. 25
Johnson, Newell R., June, 1945, p. 20
Johnston, W. G., July, 1944, p. 32
Joliffe, E. B., March, 1945, p. 14
Jones, Wilfrid E., Oct., 1944, p. 63
Josephson, H. D., C.L.U., Feb., 1945, p. 40
Josephson, Halsey D., June, 1945, p. 14
Karr, Joe E., July, 1944, p. 32
Kastner, Ralph H., Sept., 1944, p. 28
Kesmodel, Harvey, Jr., Dec., 1944, p. 32
Klocksin, Clarence C., Jan., 1945, p. 35
Langdon, R. E., Aug., 1944, p. 25
Linton, M. Albert, June, 1945, p. 40
Lee, Laurence F., Sept., 1944, p. 25
Leonard, R. E., July, 1944, p. 31
Linton, M. Albert, Jan., 1945, p. 55
Linton, M. Albert, March, 1945, p. 43
Loeble, Carleton C., July, 1944, p. 60
Lounsbury, Ralph R., Dec., 1944, p. 24
Lounsbury, Ralph R., June, 1945, p. 51
Mackenzie, Hon. Ian Alistair, June, 1945, p. 27
Mackenzie-King, W. L., March, 1945, p. 13
Mansell, Percy E., Oct., 1944, p. 23
Marsman, Edgar M., III, Oct., 1944, p. 24
Magill, Roswell, April, 1945, p. 54
Mathus, Kenilworth H., July, 1944, p. 38; Aug., 1944, p. 6
Matthews, A. N., July, 1944, p. 30
MacLean, Alexander T., Feb., 1945, p. 40
McAlister, A. W., Sept., 1944, p. 59
McCarran, Hon. Pat, Feb., 1945, p. 9
McClure, H. O., July, 1944, p. 32
McCormack, James M., April, 1945, p. 32
McCormack, James M., June, 1945, p. 21
McSteen, Eleanora, Sept., 1944, p. 52
Mitchell, Dr. A. R., Aug., 1944, p. 26
Montgomery, Dr. R. C., Aug., 1944, p. 41
Montgomery, William, July, 1944, p. 10
Morse, Joe D., July, 1944, p. 29
Morse, Norman A., July, 1944, p. 54
Nicholls, Lavinia Grace, July, 1944, p. 26-27
Nicholson, F. A., C.L.U., Jan., 1945, p. 51
Noer, H. R., Oct., 1944, p. 23
Olson, A. B., Aug., 1944, p. 25
Olson, A. B., Jan., 1945, p. 32
Olson, Laurence E., Jan., 1945, p. 45
O'Mahoney, Hon. Joseph C., July, 1944, p. 61
O'Mahoney, Hon. Joseph C., Feb., 1945, p. 8
Patterson, Alexander E., Jan., 1945, p. 48
Perry, Bertrand J., Feb., 1945, p. 37
Peterson, C. Petrus, Aug., 1944, p. 50
Price, Julian, Sept., 1944, p. 24
Read, Jess G., June, 1945, p. 24
Reese, R. W., July, 1944, p. 31
Richardson, R. B., Jan., 1945, p. 56
Ross, Donald S., July, 1944, p. 30
Rowland, Frank L., Oct., 1944, p. 53
Rutherford, James E., April, 1945, p. 19
Sanders, F. M., Aug., 1944, p. 27
Satterfield, Hon. Dave E., Jr., Feb., 1945, p. 52
Schaeffer, Miles, Aug., 1944, p. 24
Scheufler, Edward L., June, 1945, p. 21
Schnell, Frederick A., Oct., 1944, p. 22
Seay, Harry L., Jr., July, 1944, p. 30
Robinson, Major C. C., June, 1945, p. 50
Shafto, Wesley S., June, 1945, p. 42
Shanks, Carroll M., June, 1945, p. 34
Sieger William J., Dec., 1944, p. 24
Siegrist, D. C., Oct., 1944, p. 25
Snell, Novia Z., Aug., 1944, p. 50
Spaulding, C. C., Sept., 1944, p. 61
Starr, Dr. H. F., Sept., 1944, p. 60
Steigerwald, George E., Jan., 1945, p. 45
Stephenson, Logan, July, 1944, p. 32
Stevenson, John M., June, 1945, p. 54
Stone, Hon. Harlan F., Jan., 1945, p. 8
Stuart, O. E., July, 1944, p. 31
Stuart, R. T., July, 1944, p. 30
Taft, Hon. Robert A., Feb., 1945, p. 46
Taylor, Charles G., Jr., July, 1944, p. 28
Taylor, Collins C., Sept., 1944, p. 26
Thompson, Seth B., June, 1945, p. 22
Travenick, Dr. J. Jr., Aug., 1944, p. 42
Waddell, J. M., Sept., 1944, p. 60
Walker, Bradford H., Feb., 1945, p. 41
Wallingford, Eldon, Sept., 1944, p. 28
Whedon, C. O., Aug., 1944, p. 26
Whittlesey, Dr. C. R., April, 1945, p. 54
Williams, Charles F., Jan., 1945, p. 57
Wilson, Howard S., Aug., 1944, p. 26
Wilson, H. S., Oct., 1944, p. 25
Wilson, William C., Aug., 1944, p. 26
Wolman, Leo, April, 1945, p. 54
Wright, George N., Jr., Oct., 1944, p. 22
Yates, O. W., Sept., 1944, p. 55

COMPANY REPORTS

Atlantic Life Showed Fine Results, Feb., 1945, p. 59
Bankers National Took Long Strides, Mar., 1945, p. 51
California-Western Had Good Year, Feb., 1945, p. 58
Canada Life Reports Major Advances, April, 1945, p. 42
Connecticut General Showed Real Vigor, March, 1945, p. 50
Federal Life Had Satisfactory Year, March, 1945, p. 51
Guardian Assets Top $191,000,000, May, 1945, p. 57
Metropolitan Paid Out $4,901 Per Minute, April, 1945, p. 42
Great-West Life Had Notable Growth, March, 1945, p. 52
Kansas City Life Over Five Billion, Feb., 1945, p. 58
Knights Life of Pittsburgh has Over $160,000,000 in force, Sept., 1944, p. 58
Lincoln National Did Fine Work, April, 1945, p. 43
Manufacturers Life Did Well in U. S., May, 1945, p. 59
Massachusetts Mutual War Death Claims, April, 1945, p. 42
Midland Mutual Forged Ahead, Feb., 1945, p. 59
Mutual Life Reported Substantial Gains, Feb., 1945, p. 59
Minnesota Mutual Gained Substantially, May, 1945, p. 58
National L & A Made Big Gains, April, 1945, p. 44
New England Mutual Hung Up Records, April, 1945, p. 43
North American Had Good Year, May, 1945, p. 57
Northwestern Mutual Hit All-time Highs, March, 1945, p. 50
Noteworthy Advances By Bankers of Iowa, Feb., 1945, p. 59
Pan-American Life Added Twenty Million, March, 1945, p. 50
Penn Mutual Life Can Proudly Point, Feb., 1945, p. 58
Provident Life and Accident Reports Progress, Feb., 1945, p. 39
Provident Mutual Forged Ahead, March, 1945, p. 52
Republic National Continued Progress, March, 1945, p. 54
Security Mutual Had Notable Increases, Feb., 1945, p. 58
State Mutual Life Showed Advancement, March, 1945, p. 54
Sun Life of Canada Gets Big Share Here, Feb., 1945, p. 58
Union Central Made Remarkable Strides, May, 1945, p. 58
Union Mutual Life Reported Progress, May, 1945, p. 58
Western and Southern Made New Highs, Feb., 1945, p. 59

CONTRACT INFORMATION

Aetna Life Insurance Company, Jan., 1945, p. 60
Aid Association for Lutherans, March, 1945, p. 62
American Union Life Insurance Company, Sept., 1944, p. 56
American United Life of Indianapolis, Feb., 1945, p. 62
Bankers Life Insurance Company of Des Moines, Aug., 1945, p. 46
Bankers Life Insurance Company of Des Moines, March, 1945, p. 62
Bankers Life Insurance Company of Nebraska, Feb., 1945, p. 62
Bankers National Life Insurance Company, July, 1944, p. 50
Berkshire Life Insurance Company, March, 1945, p. 62
Boston Mutual Life Insurance Company, Jan., 1945, p. 62
Canada Life Assurance Company, July, 1944, p. 50
Central Life Insurance Company of Illinois, Sept., 1944, p. 56
Columbian National Life Insurance Company, Oct., 1944, p. 50
Connecticut General Life Insurance Company, Jan., 1945, p. 60
Connecticut General Life Insurance Company, Feb., 1945, p. 60
Connecticut General Life Insurance Company, May, 1945, p. 60
Connecticut Mutual Life Insurance Company, Dec., 1944, p. 42
Conservative Life Insurance Company of Indiana, Oct., 1944, p. 50
Conservative Life Insurance Company of Indiana, Dec., 1944, p. 44
Country Life Insurance Company, Aug., 1944, p. 46
Equitable Life Assurance Society, Dec., 1944, p. 42
Equitable Life Assurance Society, Dec., 1944, p. 44
Fidelity Mutual Life Insurance Company, Aug., 1944, p. 46
Fidelity Union Life Insurance Company, Sept., 1944, p. 58
Franklin Life Insurance Company, Jan., 1945, p. 60
General American Life Insurance Company, July, 1944, p. 50
Guardian Life Insurance Company, Jan., 1945, p. 60
Guardian Life Insurance Company, March, 1945, p. 60
Guardian Life Insurance Company, June, 1945, p. 62
Home Life Insurance Company, Jan., 1945, p. 60
Jefferson Standard Life Insurance Company, April, 1945, p. 62
John Hancock Life Insurance Company, Jan., 1945, p. 60
John Hancock Mutual Life Insurance Company, Oct., 1944, p. 50
Life and Casualty Company of Tennessee, Sept., 1944, p. 56
Loyal Protective Life Insurance Company, Sept., 1944, p. 56
Manhattan Life Insurance Company, March, 1945, p. 62
Manhattan Life Insurance Company, May, 1945, p. 60
Massachusetts Mutual Life Insurance Company, Oct., 1944, p. 50
Mutual Benefit Life Insurance Company, Jan., 1945, p. 60
Mutual Benefit Life Insurance Company, March, 1945, p. 62
National Life Insurance Company of Vermont, June, 1945, p. 60
New England Mutual Life Insurance Company, Dec., 1944, p. 42
New York Life Insurance Company, March, 1945, p. 60
North American Life Insurance Company of Chicago, Jan., 1945, p. 62
Northwestern Mutual Life Insurance Company, Dec., 1944, p. 42
Northwestern National Life Insurance Company, April, 1945, p. 60
Pacific Mutual Life Insurance Company, Jan., 1945, p. 62
Pacific Mutual Life Insurance Company, April, 1945, p. 60

368.05 SP 3 V.152 1944/45

Penn Mutual Life Insurance Company, July, 1944, p. 48
Peoples Life Insurance Company of Indiana, Aug., 1944, p. 48
Phoenix Mutual Life Insurance Company, June, 1945, p. 62
Phoenix Mutual Life Insurance Company, Aug., 1944, p. 46
Provident Mutual Life Insurance Company, July, 1944, p. 48
Provident Mutual Life Insurance Company, Jan., 1945, p. 62
Prudential Insurance Company, Jan., 1945, p. 62
Prudential Insurance Company, June, 1945, p. 62
Prudential Insurance Company, Feb., 1945, p. 60
Prudential Insurance Company, Feb., 1945, p. 62
Prudential Insurance Company, May, 1945, p. 60
Prudential Insurance Company, June, 1945, p. 60
Reliance Life Insurance Company of Pittsburgh, Sept., 1944, p. 56
Pacific Mutual Life Insurance Company, Dec., 1944, p. 42
Security Mutual Life Insurance Company of Binghamton (N. Y.) Oct., 1944, p. 52
Security Life and Accident Company of Denver, June, 1945, p. 60
Security Mutual Life Insurance Company of Binghamton, April, 1945, p. 60
Security Mutual Life Insurance Company of Lincoln (Neb.) Sept., 1944, p. 58
State Mutual Life Assurance Company, Dec., 1944, p. 42
Western Reserve Life Insurance Company, Sept., 1944, p. 58

COVER PORTRAITS

Benedict, Maj. Gen. Jay L. Benedict, Jan., 1945
Eisenhower, Gen. Dwight D., July, 1944
Forrestal, Hon. James V., September, 1944
Gilbert, Brig. Gen. H. N., Feb., 1945
Griner, Maj. Gen. George W., Dec., 1944
Henry, Maj. Gen. Stephen G., March, 1945
McIntire, Vice Admiral Ross T., Aug., 1944
Parran, Thomas Dr., April, 1945
Tompkins, Maj. Gen. William F., Oct., 1944

DEPARTMENTS

On the Horizon, Leon Gilbert Simon, page 5 of the following issues: July, Aug., Sept., Oct., Dec., 1944; Jan., Feb., March, April, May, June of 1945
Along City Streets, W. Eugene Roesch, July, 1944, p. 53; Aug., 1944, p. 56; Sept., 1944, p. 62; Oct., 1944, p. 58; Dec., 1944, p. 50; Jan., 1945, p. 52
Canadian Letter, July, 1944, p. 47; Aug., 1944, p. 53; Sept., 1944, p. 47; Oct., 1944, p. 45; Dec., 1944, p. 50; Jan., 1945, p. 52; Feb., 1945, p. 57; March, 1945, p. 58; April, 1945, p. 45; May, 1945, p. 54; June, 1945, p. 52
Down to Cases—Discussion of legal opinions by Luke A. Burke, member of the New York Bar, July, 1944, p. 22; Aug., 1944, p. 58; Sept., 1944, p. 38; Jan., 1945, p. 28; Feb., 1945, p. 28; March, 1945, p. 40; April, 1945, p. 40; May, 1945, p. 24; June, 1945, p. 58
How Outstanding Life Agents Are Selling Now, July, 1944, p. 24; Sept., 1944, p. 42; Oct., 1944, p. 38; Jan., 1945, p. 46; Feb., 1945, p. 48; April, 1945, p. 46; May, 1945, p. 50
Contract Information, July, 1944, p. 48; Aug., 1944, p. 46; Sept., 1944, p. 56; Oct., 1944, p. 50; Dec., 1944, p. 42; Jan., 1945, p. 60; Feb., 1945, p. 60; March, 1945, p. 60; April, 1945, p. 60; May, 1945, p. 60; June, 1945, p. 60
Life Insurance in Review, July, 1944, p. 45; Aug., 1944, p. 28; Sept., 1944, p. 50; Oct., 1944, p. 46; Dec., 1944, p. 38; Jan., 1945, p. 34; Feb., 1945, p. 36; March, 1945, p. 36; April, 1945, p. 36; June, 1945, p. 40
Passing Judgment, Halsey D. Josephson, C.L.U., July, 1944, p. 53; Aug., 1944, p. 56; Sept., 1944, p. 62; Oct., 1944, p. 58; March, 1945, p. 58; April, 1945, p. 56; May, 1945, p. 52; June, 1945, p. 52
The War Front—The Home Front, July, 1944, p. 43; Aug., 1944, p. 38; Sept., 1944, p. 50; Oct., 1944, p. 46; Dec., 1944, p. 38; Jan., 1945, p. 38; Feb., 1945, p. 48; April, 1945, p. 52; May, 1945, p. 46; June, 1945, p. 46

EDITORIALS BY T. J. V. CULLEN

Cullen, T. J. V., What Motivation?, July, 1944, p. 65; A Good Move, Aug., 1944, p. 61; No Retreat, Sept., 1944, p. 65; Dreams and Visions, Oct., 1944, p. 65; The Public Interest, Dec., 1944, p. 53; Good Judgment, Jan., 1945, p. 65; Confidence, March, 1945, p. 65; Post War and Man Power, April, 1945, p. 65; Time Dims the Lustre of the Unchanging, May, 1945, p. 65; State's Rights, June, 1945, p. 65.

EDITORIALS BY THE STAFF

UNION ACTIVITIES, July, 1944, p. 64; Liberality, Aug., 1944, p. 60; The Broker's Turn, Aug., 1944, p. 60; Fraternal Suggestion, Sept., 1944, p. 64; Marking Time, Sept., 1944, p. 64; Will It Work, Oct., 1944, p. 64; Beyond Commission, Oct., 1944, p. 64; Status Quo, Dec., 1944, p. 52; Opportunity, Dec., 1944, p. 52; Federal Legislation, Jan., 1945, p. 64; Long-Range Views, Feb., 1945, p. 64; A Wise Move, Feb., 1945, p. 64; Tomorrow, March, 1945, p. 64; Profitt vs. Profit, March, 1945, p. 64; Trial and Error, April, 1945, p. 64; Why Not? April, 1945, p. 64; The Right Move, April, 1945, p. 64; Logistics and Statistics, Nov., 1944, p. 82; No Peace Yet, May, 1945, p. 64; Across Continents, May, 1945, p. 64; Group Insurance, June, 1945, p. 64; Weather Ahead, June, 1945, p. 64; Selection, June, 1945, p. 64

ENDORSEMENT NUMBER

Adkins, Homer M., Banishes Fear, p. 66
Advantages Manifest, Franklin D. Roosevelt, p. 18
Armed Forces Approve, p. 16
Arnall, Ellis, Increasing My Program, p. 46
Baldwin, Raymond, Supports War Program, p. 26
Best Friend, Maurice J. Tobin, p. 89
Blue, Robert D., Peace and Security, p. 61
Bricker, John W., It Means Self-Respect, p. 48
Broughton, J. Melville, National Contribution, p. 43
Country's Notables Urge Its Purchase, p. 82
Darden, Colgate W., Jr., Cannot Be Surpassed, p. 40
Dempsey, John J., Vital in War, p. 71
Dewey, Thomas E., Practical Recognition, p. 28
Dixon, Frank M., Safe, Sound, Sensible, p. 56
East North Central States, p. 46
Edison, Charles, Serves National Interest, p. 34
Endorsed by Civic Leaders Everywhere, p. 14
Former Governors Advise Ownership, p. 86
Get A Policy And Hold It, Grover Cleveland, p. 19
Green, Dwight H., No Equal in Service, p. 53
Hickenlooper, B. B., Appreciated by Public, p. 60
Holland, Spessard L., Great Field for Expansion, p. 46
Hunt, Lester C., Economic Stabilizer, p. 72
Increases Stability, Theodore Roosevelt, p. 18
Insurance Also Serves, p. 20
Jones, Sam H., Endorsed by Public, p. 68
Kelly, Harry F., Profitable Protection, p. 50
Landon, Alf M., Played Prominent Part, p. 64
Life Policies Comforting Possessions, Warren G. Harding, p. 18
Magill, Roswell, Life Insurance Best Hope for Building a Competence, p. 50
Maybank, Burnet R., Duty and Responsibility, p. 47
Middle Atlantic States, p. 28
Mountain States, p. 69
Most to Be Desired, Calvin Coolidge, p. 18
New England States, p. 22
New Laws Affecting Policy Beneficiaries, Staff, p. 7
O'Conor, Herbert R., Stabilizing Force, p. 39
Offers Opportunity, Herbert Hoover, p. 19
Olsen, Robert L., Universal Obligation, p. 76
Osborn, Sidney P., Great American Benefactor, p. 69
Pacific States, p. 74
Patton, James G., For the Farmer, p. 57
Provision for Dependents, Woodrow Wilson, p. 19
Safeguards The Family, William Howard Taft, p. 19
Saltonstall, Leverett, The One Certain Method, p. 25
Sewall, Sumner, Benefits Apparent to All, p. 23
Sharpe, M. Q., Reasonable Costs, p. 62
Snell, Earl, Familiar Safeguards, p. 78
South Atlantic States, p. 38
Sprague, Charles A., Makes Dreams Come True, p. 76
Stevenson, Coke, A Sacred Trust, p. 67
Tobin, Daniel J., Needed by Workers, p. 80
Vivian, John C., Stands Preeminent, p. 70
War Impact on Personnel of Life Insurance Business, July, 1944, p. 56
West South Central, p. 66
West North Central States, p. 59
Willis, Simeon, Adequate Provision, p. 58
Young, Clyde W., Life Insurance Will Meet Future's Needs, p. 85

STATISTICS

Aggregate Business of Life Companies, 1943, Sept., 1944, pgs. 18, 19
Comparative Reports of Life Insurance Companies for First Six Months of 1944 and 1943, Sept., 1944, p. 37
Comparative Results of Operations of Life Insurance Companies as of December 31, 1944-1943, Feb., 1945, p. 38
Comparative Results of Operations of Life Insurance Companies as of December 31, 1944-1943, March, 1945, p. 53
Financing of Two Wars, May, 1945, p. 56
How Policy Funds Aid Nation's Economy, April, 1945, p. 8
Life Insurance Portfolio Changes Contribute to Earning Rate Drop, Jan., 1945, p. 42
National Income—Who Gets It, April, 1945, p. 28
Record Low Rate of Policy Lapses in 1944, April, 1945, p. 32
War Death Claims on Service Men Increased Sharply in First Half of 1944, Feb., 1945, p. 44
War Impact, May, 1945, p. 7

STATISTICAL ISSUE

A & H Insurance (1943) by States, p. 16
Accidental Deaths (by months) 1942-1943, p. 4
Accidental Deaths, Leading Cases of, 1943, p. 12
Assets of Life Companies, Distribution of, p. 74
Automobile Deaths in Five Largest American Cities, 1942-1943, p. 8
Automobile Deaths, Trend of, in U. S., 1935-1943, p. 9
Automobile Fatalities in 165 Selected American Cities, 1942-1943, p. 10
Automobile Fatalities in 14 Canadian Cities, 1942-1943, p. 12
Average Annual Net Cost History of Ordinary Life Policies Issued in 1924 per $1,000, p. 22
Average Income Dollar, How Used (1943) p. 20
Average Ordinary Policy Written (1933-1943) p. 18
Buyers of Whole Life Policies, Classification of, p. 13
Cost of Life Insurance, How Interest Earnings Affect the, p. 34
Death Claims Paid, by States, 1943, p. 6
Death Claims Paid and Duration of Policies, p. 24
Distribution of Life Insurance Assets Since 1900, p. 32
Effect of Interest Used for Calculating Policy Values on Net Costs, p. 19
Facts and Figures, p. 3
Family Life Insurance Related to Family Income, 1920-1944, p. 4
Income and Disbursements (1943) p. 25
Interest Earned on Mean Invested Funds by One Hundred Life Companies (1924-1943), pgs. 26, 27
Life Institute by States—Industrial, p. 29
Life Insurance by States—Ordinary, p. 28
Life Insurance in 1943, by Whom Bought, Types and Amounts, p. 13
Life Insurance Rejected in 1943, p. 31
Life Policies Matured (1943), p. 25
New Business and Insurance in Force of Life Companies, 1900-1943, p. 6
New Life Insurance Sold During 1943, p. 21
Optional Modes of Settlement, Trend of Use of, 1930, 1940 and 1943, p. 17
Production, Ordinary, Industrial and Group (1935-1943), p. 33
Payments to Beneficiaries and Living Policyholders (1933-1942-1943), p. 21
Payments to Policyholders for 20 Years (1924-1943), p. 24
Payments to Policyholders, 1934-1943, p. 5
Policyholders' Dividends, Application of, 1943, p. 7
Rank of Average Annual Net Cost per $1,000 of an Ordinary Life Policy Issued at Age 35 in 1924, p. 23
Regional Distribution of Automobile Deaths, 1942-1943, p. 8
Taxes, 1934-1943, p. 5
Terminations by Surrender to Mean Policies in Force of 28 Life Companies (1924-1943), p. 30
Total Life Insurance Income (1943), How Used, p. 15
Terminations by Lapse to Mean Policies in Force of 28 Life Companies (1924-1943), p. 30
Fire Losses, Trend of, 1910-1950, p. 5
U. S. Government Obligations, 1939-1943, p. 4
We, The People (1937-1943), p. 20

Comparative Reports of Life Insurance Companies for First Six Months of 1945 and 1944

Name of Company	As of June 30	Capital Stock	Total Admitted Assets	Surplus to Policyholders (Including Capital Stock)	U. S. Government Holdings	Premium Income Excluding Annuities	Premium Income from Annuities	Payments to Policyholders	Total Disbursements	Total Paid Insurance Written	Total Paid Insurance in Force
Bankers Health & Life Ins. Co.	1945	501,000	4,704,588	1,139,672	1,448,139	1,230,265	.....	300,985	997,810	8,780,000	45,487,000
Macon, Ga.	1944	501,000	3,946,387	891,260	772,518	1,101,842	.....	282,067	1,116,081	6,821,570	40,972,147
Bankers Life Co.	1945	.....	349,969,554	*20,153,727	173,132,686	15,268,727	1,137,673	9,637,134	15,806,331	62,451,457	968,713,239
Des Moines, Iowa	1944	.....	320,279,124	*18,719,862	140,062,693	14,010,465	1,173,014	8,735,800	14,106,261	54,094,166	897,103,570
Boston Mutual Life Ins. Co.	1945	.....	25,367,365	1,536,396	21,028,369	2,820,926	.....	1,007,289	1,981,949	10,070,921	134,780,591
Boston, Mass.	1944	.....	20,883,449	1,230,299	14,949,741	2,823,892	.....	963,728	1,921,086	10,115,813	125,330,449
Crown Life	1945	278,440	73,500,000	u	.....	a8,177,000	.....	1,920,000	4,345,000	28,394,852	352,862,453
Toronto, Ont.	1944	278,440	64,200,000	u	.....	a5,080,000	.....	1,896,000	3,618,000	24,609,121	309,302,921
Expressemen's Mutual Life Ins. Co.	1945	.....	12,160,774	1,039,182	2,296,853	408,586	.....	316,715	462,417	1,918,000	38,114,356
New York, New York	1944	.....	11,759,365	994,439	1,994,554	385,767	.....	314,852	438,984	1,330,500	33,560,006
Federal Life Ins. Co.	1945	1,000,000	22,972,540	b1,863,175	8,518,265	2,250,372	3,736	1,098,802	2,444,295	8,217,101	97,725,406
Chicago, Illinois	1944	1,000,000	22,111,788	2,151,043	6,302,239	2,118,636	4,749	960,844	1,855,533	6,805,148	93,403,676
Golden State Mutual Life Ins. Co.	1945	.....	1,797,258	647,968	554,000	685,055	.....	101,533	489,464	4,676,664	20,806,188
Los Angeles, California	1944	.....	1,332,909	469,288	329,000	514,817	.....	92,964	394,306	4,050,340	15,222,266
Great American Life Ins. Co.	1945	100,000	2,711,924	284,169	1,504,805	164,597	.....	46,107	117,782	783,469	13,229,305
Hutchinson, Kansas	1944	100,000	2,504,387	266,391	1,142,828	156,904	.....	44,517	119,732	944,777	12,392,419
Great-West Life Assurance Co.	1945	1,000,000	233,100,393	.....	7,942,590	9,647,395	4,569,855	7,514,606	11,844,948	64,078,074	881,551,449
Winnipeg, Canada	1944	1,000,000	210,963,824	.....	4,927,520	8,958,178	2,211,259	6,967,123	11,781,080	65,451,345	809,685,450
Home Security Life Ins. Co.	1945	400,000	7,583,000	863,915	3,080,000	1,382,248	.....	251,130	825,124	11,366,596	78,100,218
Durham, North Carolina	1944	400,000	6,300,000	724,900	1,865,000	1,268,234	.....	196,352	692,436	9,589,249	67,615,063
Imperial Life Assurance Co.	1945	300,000	7,001,173	1,294,879	3,182,001	346,255	107,810	314,211	638,103	19,211,025	378,288,963
Toronto, Ont.	1944	300,000	6,577,789	1,162,783	2,725,775	355,205	44,918	307,663	655,023	18,735,179	356,642,798
Imperial Life Ins. Co.	1945	200,000	7,537,881	350,000	.....	2,455,855	850	376,095	1,737,928	14,187,532	70,486,670
Asheville, North Carolina	1944	200,000	6,879,580	330,000	.....	2,141,506	767	343,964	1,512,616	12,665,903	60,761,063
Jefferson National Life Ins. Co.	1945	250,000	2,116,051	792,201	540,361	410,478	.....	75,670	265,485	2,286,938	24,445,900
Indianapolis, Indiana	1944	250,000	1,863,379	790,309	485,000	328,205	.....	80,402	281,995	1,782,353	19,872,173
Jefferson Standard Life Ins. Co.	1945	4,000,000	150,289,000	u	29,497,157	9,279,207	254,247	3,843,466	7,126,240	33,867,329	565,248,178
Greensboro, North Carolina	1944	4,000,000	135,457,000	u	22,842,970	8,703,670	301,156	3,057,286	6,007,475	29,067,823	521,793,816
Liberty Life Ins. Co.	1945	750,000	22,552,634	2,373,284	11,176,700	3,597,916	6,437	956,819	2,411,784	29,785,910	233,973,407
Greenville, South Carolina	1944	500,000	18,854,875	2,150,929	5,937,800	3,140,708	8,688	711,870	1,927,373	26,729,763	210,176,218
Life Insurance Co. of Va.	1945	6,000,000	168,373,996	15,004,090	52,960,341	c11,025,123	396,045	c3,843,349	8,777,276	45,770,398	772,174,344
Richmond, Virginia	1944	6,000,000	147,761,869	14,485,457	35,310,692	c10,184,062	328,074	c3,378,687	8,023,413	44,154,955	713,907,648
Manhattan Life Ins. Co.	1945	100,000	34,687,849	838,832	14,520,000	1,067,242	251,955	880,300	2,333,787	14,199,855	140,582,948
New York, New York	1944	100,000	30,138,342	399,918	9,730,000	773,989	202,593	1,024,916	2,099,589	10,161,244	122,525,027
Manhattan Mutual Life Ins. Co.	1945	.....	1,726,753	113,496	432,356	90,479	.....	51,193	171,318	382,130	7,486,784
Manhattan, Kansas	1944	.....	1,675,096	91,916	.....	100,577	.....	43,757	80,652	381,428	6,985,013
Manufacturers Life	1945	1,500,000	279,727,076	u	24,593,831	13,120,172	4,303,027	7,735,868	13,911,620	45,258,568	784,340,838
Toronto, Ontario	1944	1,500,000	253,155,353	u	14,688,730	12,109,137	2,748,072	7,437,063	13,102,242	45,042,171	728,329,705
Massachusetts Mut. Life Ins. Co.	1945	.....	**971,347,139	u	299,074,162	35,893,750	4,688,241	25,064,500	42,536,528	79,558,457	2,239,339,883
Springfield, Mass.	1944	.....	**898,620,069	u	176,042,253	33,782,314	4,290,918	21,699,985	38,640,231	80,273,237	2,163,975,101
Midland Mutual Life	1945	300,000	46,872,783	3,868,926	29,654,483	2,314,893	251,296	1,072,367	1,887,267	6,151,605	151,669,307
Columbus, Ohio	1944	300,000	43,464,441	3,560,442	23,661,932	2,161,494	214,240	1,137,305	1,895,828	5,217,806	143,569,597
Minnesota Mutual Life	1945	.....	73,868,007	u	18,963,278	4,568,008	278,750	2,554,780	4,289,761	33,142,444	325,233,201
St. Paul, Minn.	1944	.....	67,094,948	u	18,072,368	3,987,602	243,546	2,282,219	3,796,945	24,172,896	290,418,374
Monarch Life	1945	1,000,000	13,300,979	3,146,662	5,101,617	d3,274,312	.....	1,279,038	2,613,720	6,585,101	50,540,554
Springfield, Mass.	1944	500,000	11,164,177	2,354,725	3,365,961	d2,788,071	.....	1,169,060	2,353,612	4,464,478	39,501,423
Monumental Life	1945	3,000,000	66,700,004	7,174,364	30,835,820	7,323,703	.....	u	4,540,045	29,940,269	471,945,092
Baltimore, Md.	1944	2,000,000	58,345,812	6,422,015	u	6,987,099	.....	u	4,362,989	31,649,044	442,304,946
Mutual Benefit Life	1945	.....	944,119,036	u	419,624,391	40,859,196	2,636,204	28,467,939	44,179,096	84,113,520	2,319,431,187
Newark, N. J.	1944	.....	877,037,143	u	318,463,548	37,104,631	1,473,309	26,238,580	41,074,939	67,896,373	2,238,706,730
Mutual Life Ins. Co.	1945	.....	1,757,667,677	e68,820,975	870,198,987	63,138,202	2,259,214	52,396,204	78,508,348	99,690,724	3,748,801,561
New York, N. Y.	1944	.....	1,683,194,778	e43,177,259	808,065,781	60,997,246	2,158,961	55,206,165	84,854,824	91,806,542	3,679,507,999
National Guardian Life	1945	.....	17,587,405	514,331	7,803,534	984,024	70,420	537,026	830,581	4,477,320	70,321,103
Madison, Wisc.	1944	.....	16,243,960	476,322	6,591,568	876,065	53,073	489,652	786,571	3,702,020	63,466,348
National Life	1945	.....	297,973,695	u	41,068,933	13,058,672	5,439,134	9,391,714	15,448,425	38,030,881	710,399,978
Montpelier, Vt.	1944	.....	272,870,284	u	29,711,054	11,829,845	3,405,858	8,764,743	14,779,264	30,748,581	662,643,944
Pan American Life	1945	686,400	63,737,274	4,380,494	17,783,650	4,704,476	568,838	1,778,361	3,805,445	18,134,391	236,212,954
New Orleans, La.	1944	790,540	56,686,896	3,803,712	11,144,659	4,325,644	372,625	1,819,858	3,207,467	16,892,130	215,038,309
Phoenix Mutual Life	1945	.....	371,378,000	u	138,139,500	15,495,847	1,974,338	9,417,024	u	24,785,326	796,642,842
Hartford, Conn.	1944	.....	343,802,000	u	116,654,500	15,441,441	1,727,482	9,341,463	u	30,089,386	768,932,184
Provident Life	1945	250,000	u	u	2,342,701	674,992	.....	136,449	446,733	4,799,958	50,130,666
Bismarck, N. D.	1944	250,000	u	u	2,267,463	555,925	.....	108,916	390,662	4,257,617	42,495,065
St. Louis Mutual	1945	.....	3,434,230	54,983	798,551	188,747	253	115,935	328,433	605,500	12,825,988
St. Louis, Mo.	1944	.....	2,957,453	57,423	988,308	186,023	1,216	117,206	283,978	705,167	12,539,296
La Sauvegarde Life	1945	232,440	11,248,490	1,147,107	.....	1,016,022	.....	350,924	745,420	5,700,890	76,412,529
Montreal, Quebec	1944	232,440	10,011,630	1,135,987	.....	918,878	.....	249,834	620,222	5,533,300	69,062,465
Shenandoah Life	1945	500,000	16,606,373	1,699,742	3,041,077	2,702,799	22,119	1,707,392	2,477,175	16,922,913	320,530,087
Roanoke, Va.	1944	500,000	15,271,915	1,596,483	2,841,205	2,445,470	33,567	1,247,137	1,951,649	16,395,528	300,800,555
Standard Life	1945	432,850	2,683,956	622,653	u	721,150	38,818	172,458	425,589	3,556,300	35,029,370
Indianapolis, Ind.	1944	396,869	1,957,997	593,669	u	421,126	20,605	125,358	357,257	3,764,093	29,395,218
Standard Life	1945	500,000	4,705,185	f857,391	1,388,036	609,538	.....	130,352	480,605	g1,986,030	g20,601,454
Jackson, Miss.	1944	500,000	4,045,667	f815,203	561,439	558,676	5	109,134	485,613	g1,454,858	g18,316,728
State National	1945	100,000	409,665	146,158	176,797	26,856	.....	7,881	20,484	182,340	2,673,173
St. Louis, Mo.	1944	100,000	367,174	139,536	137,688	29,677	.....	2,091	14,611	167,723	2,529,106
Union Central Life	1945	2,500,000	519,395,502	u	193,003,045	18,304,087	4,734,544	14,439,458	22,146,000	41,754,000	1,203,250,000
Cincinnati, Ohio	1944	2,500,000	489,550,000	u	138,937,707	17,045,385	2,868,724	13,554,000	20,992,000	35,877,000	1,170,896,000
United Fidelity Life	1945	600,000	12,353,094	1,373,956	1,864,455	977,803	.....	274,529	11,783,440	4,978,213	64,912,259
Dallas, Texas	1944	600,000	10,893,753	1,220,948	1,007,018	859,515	11,699	233,761	10,360,536	5,521,038	60,438,543
United Life & Accident	1945	400,000	15,288,434	1,273,168	2,700,000	963,835	.....	415,809	679,264	3,337,037	57,338,612
Concord, N. H.	1944	400,000	17,037,232	1,442,456	3,730,000	1,350,540	8,171	379,213	736,789	4,692,380	63,394,471
Volunteer State Life	1945	750,000	33,606,103	2,061,250	6,579,476	1,637,794	20,468	902,186	1,697,555	6,332,884	116,304,088
Chattanooga, Tenn.	1944	750,000	31,292,494	1,761,861	4,824,698	1,584,469	21,885	1,016,275	1,745,394	5,284,025	110,663,458

** Estimated.
* Includes $3,000,000 reserve for security fluctuations and other contingencies.
a Includes premium income from annuities.
b After payment of $750,000 under mutualization plan.
c Excluding Group Accident and Health.
d Includes Accident and Health.
e As of December 31, 1944 and 1943 respectively.
f Does not include Independent Life.
g Ordinary only.

Total Paid surance n Force
5,497,000
0,972,147
8,713,239
7,103,570
4,760,591
5,330,449
2,862,453
9,302,921
8,114,356
3,560,005
7,725,406
3,403,676
0,806,188
5,222,266
3,229,305
2,392,410
1,551,449
9,665,450
8,100,218
7,615,063
8,288,963
6,842,796
0,486,670
0,761,083
4,445,900
9,872,173
5,248,178
1,793,816
3,973,407
0,178,218
2,174,344
3,907,848
0,582,946
2,525,027
7,488,764
6,985,013
4,340,838
8,329,705
9,339,883
3,975,101
1,669,307
3,569,597
5,233,201
0,418,374
0,540,554
9,501,423
1,945,092
2,304,940
9,431,187
8,706,730
8,901,561
9,507,998
0,321,103
3,466,348
0,399,975
2,643,944
6,212,954
5,038,309
6,642,842
8,932,154
0,130,668
2,495,066
2,825,998
2,539,296
6,412,520
9,062,466
0,530,067
0,800,555
5,029,370
9,395,218
0,601,454
8,318,728
2,673,173
2,529,106
3,250,000
0,896,000
4,912,289
0,438,848
7,338,612
3,394,471
6,304,089
0,663,456